

Raymond & Pierre Ltd.

Chartered Valuation Surveyors
Real Estate Agents
Property Consultants

raymondandpierre.com

CORPORATE PROFILE 2022



OUR WATCHWORDS

Quality and Integrity

OUR VISION

To be recognised for leadership in the property industry in Trinidad & Tobago and the Eastern Caribbean.

OUR MISSION

To develop our people with competencies and capabilities to become the industry's best

To deliver exceptional performance through our integrity systems

To add value for our clients and the property industry through our data systems

To create a reliable client experience through the use of technology

OUR HISTORY

Our professional practice came into existence in 1972 when Mr. Eugene M. Raymond MOM, FRICS retired as the first Commissioner of Valuations in Trinidad & Tobago and formed Eugene M. Raymond & Company.

In 1977 Mr. Ralph A. Pierre MOM, FRICS, IRRV retired as the second Commissioner of Valuations of Trinidad and the Partnership of Raymond & Pierre was formed. The partnership was incorporated in January 2000 and is now practising as Raymond & Pierre Limited.

Today, Raymond & Pierre Limited is the oldest and largest professional practice of Chartered Valuation Surveyors, Real Estate Agents and Property Consultants in Trinidad and Tobago.

OUR OFFICES

Head Office

1st Floor, Emrond House,
111 Oxford Street, P.O.Box 298,
Port of Spain,
Tel: 1 868 623 4945
1 868 225 4239

Port of Spain Business Unit

Ground Floor, Emrond House,
111 Oxford Street, P.O.Box 298,
Port of Spain,
Tel: 1 868 623 4945
1 868 225 4239

San Fernando Bureau

Suite 302A, Top Floor, Building #1, Cross Crossing Centre
Lady Hailes Avenue
San Fernando
Tel: 1 868 653 2847
1 868 306 9889

Chaguanas Bureau

Ground Floor, 33 Ramsaran Street
Chaguanas
Tel: 1 868 671 1370

OUR ONLINE SERVICES

Website: raymondandpierre.com

E-mail address: info@raymondandpierre.com

Valuation Services: <https://raymondandpierre.com/request-for-property-valuation/>

Real Estate Services: <https://raymondandpierre.com/real-estate-services-form/>

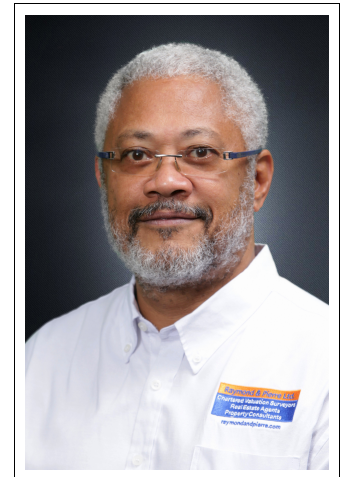
OUR DIRECTORS

Afra Raymond *BSc, FRICS, MISTT*

Managing Director

1 868 678 9802 or afra@raymondandpierre.com

Afra Raymond holds the BSc in Land Administration and Valuation from the University of East London and qualified as a Chartered Valuation Surveyor in 1993.



Afra's specialisations are Project Management, Housing Development and Planning & Development; his professional publications are "Make Quality part of the Test – Towards a Housing Quality Index", in Voluntary Housing November 1994 and "Risk is something you can't gamble on" in Inside Housing 7th July 1995. He also contributes to the press and broadcast media in Trinidad & Tobago and the Caribbean. His special areas of interest include Real Estate, Property Development, Land-Use Planning, Property Taxation, Property Financing and the 2009 bailout of the CL Financial group.

Afra joined the partnership in 1995 as an Associate and became a partner in 1996. He now heads the firm's Real Estate and Special Projects Department and oversees the operations of the Port of Spain Business Unit. He is also responsible for the overall Management of the firm.

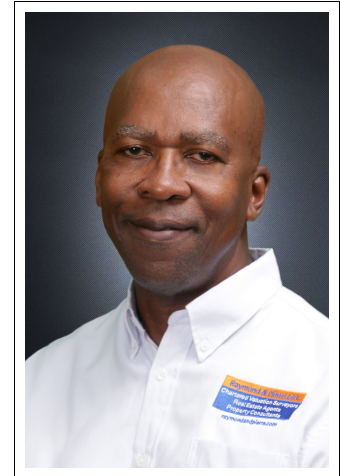
Afra is also a member and past-President of the Institute of Surveyors of Trinidad and Tobago (2009-2010) and Immediate past-President of the Joint Consultative Council for the Construction Industry (JCC), having served between December 2010 and November 2015.

Ian Brathwaite *BA, BSc, MRICS, MISTT*

Director

1 868 620 9548 or ian@raymondandpierre.com

Ian Brathwaite holds the BA in Economics and History from the University of the West Indies and the BSc (Hons) in Property Valuations & Management from City University of London and qualified as a Chartered Valuation Surveyor in 1994.



Ian's specialisations are valuations of industrial properties, plant and machinery, hotels and gas stations and asset valuations of large portfolios.

Ian joined the firm in 1987 and became a Partner in 1993. He heads the firm's Valuation Department and oversees the operations of the San Fernando Business Unit and Chaguanas Bureau.

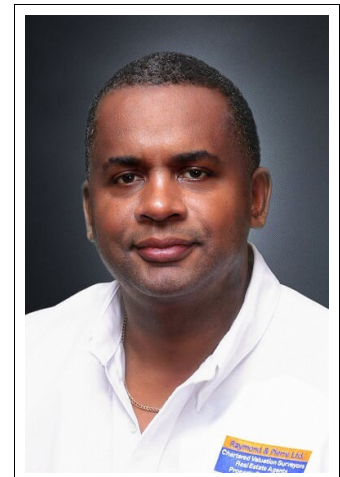
Ian is also a member of the Institute of Surveyors of Trinidad & Tobago

Neil Romany *Dip Val, MRICS, MISTT*

Director

1 868 620 5079 or romany@raymondandpierre.com

Neil Romany obtained the Diploma in Valuations from The Royal Institution of Chartered Surveyors via Distance Learning and qualified as a Chartered Valuation Surveyor in July 2020.



Neil joined the firm in 1986 and was appointed an Associate Director in 2006. He has gained more than 15 years experience in the field of property valuations and manages the day to day operations of our Port of Spain Business Unit.

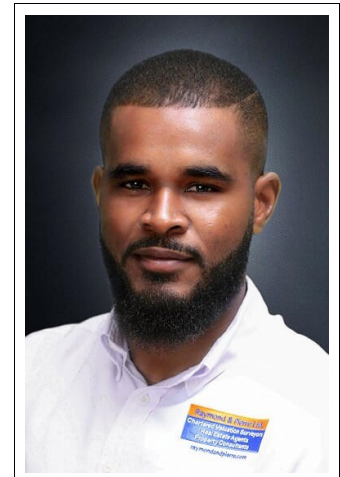
Neil is also a member of the Institute of Surveyors of Trinidad & Tobago and served on its Board of Directors.

Neil was appointed a Director with effect from October 1st, 2021.

Abraham Derry *MSc, MRICS MISTT*

Associate Director

1 868 737 3113 or abraham@raymondandpierre.com



Abraham Derry obtained the BSc (First Class Honours) in Land Management (Valuation) from the University of the West Indies in July, 2012. In June 2016, he was awarded the MSc in Real Estate & Property Management (with Distinction) from the University of Salford, Manchester, UK. In July 2020, Mr. Derry qualified as a Chartered Valuation Surveyor.

Abraham joined the firm in 2012 and was appointed an Associate Director in 2017. He has gained considerable experience in the field of property valuations and manages the day to day operations of our San Fernando Business Unit and Chaguanas Bureau.

Abraham is also a member of the Institute of Surveyors of Trinidad & Tobago and serves on its Board of Directors.

OUR SERVICES

Valuation of Real Property for inclusion in Financial Statements, Secured Lending, Taxation, Disposal and Acquisition.

Negotiating with acquiring authorities for Compulsory Purchase of Real Properties.

Valuation of Plant and Equipment.

Property Consultancy to private investors and institutions.

Development Consultancy, with specialisation in property development.

Acting as Expert Witnesses in matters relating to the valuation of Real Property.

Real Estate Agency.

Project Management.

Feasibility Studies.

OUR MAJOR CLIENTS

Banks | Insurance Companies | Credit Unions | Major Conglomerates | Statutory Authorities | State Enterprises | High Court | Central Government | Private Investors